FY18Q1 Autodesk – Global Field Promotion

Frequently Asked Questions (FAQ) for Customers

Customers can save up to 30% when submitting qualifying perpetual licenses for subscriptions to the latest Autodesk products—including AutoCAD®, AutoCAD LT®, Revit®, Inventor®, 3ds Max®, and more.

GENERAL INFORMATION

1. What is the Autodesk FY18 Q1 Global Field Promotion (GFP)?

Existing customers can save up to 30% off the 3-year subscription SRP of select products when they submit qualifying ("legacy") serial numbers and all associated seats of R14 (*release year 1998*) through 2016 perpetual licenses and/or 2017 perpetual licenses not on an active maintenance plan. Submission of the qualifying serial numbers is required and those serial numbers may not be eligible for future promotion offers as a result. Serial numbers must be submitted at: <a href="http://www.autodesks.com/autodesks.co

Refer to the "Appendix" for a complete list of qualifying "coming from" and "going to" products.

2. What is the promotional period?

The offer is available February 7, 2017 through April 21, 2017 (dates inclusive).

3. Where can customers learn more about subscription options?

Customers can go to www.autodesk.com/subscription for more information about subscriptions.

4. What countries are eligible to participate?

This offer is available in, Korea, Australia, New Zealand, ASEAN countries, India and the Greater China Region.

5. Are the discounts available for both single-user and multi-user subscriptions?

Yes. The offer applies to both single-user and multi-user subscriptions. Additionally, the offer is eligible for customers who own standalone and network perpetual licenses. Note: Autodesk LT® Family product licenses are not eligible to be submitted for a multi-user Industry Collection subscription purchase at this promotional discount.

6. Is the discount available for subscriptions with either Basic Support or Advanced Support?

Yes. The offers apply to subscriptions with either Basic or Advanced Support.

7. Is the discounts available for subscription renewals?

No. The offers are for new subscriptions only.

8. Can this offer be combined with any other offers?

No. The offer may not be combined with any other discounts, promotions, or other incentives offered by Autodesk unless specified.

9. Will Autodesk offer the full discount % if the customer is adding to an existing subscription plan?

Yes, for **same-term** subscriptions. This promotion offers the full discount percentage even if the customer is co-terming to match an existing subscription plan, provided they are the **same term length** (New 3-year to existing 3-year term).



Customer Status	Example situation	Solution	Additional Information
Has R14-2017 perpetual licenses	AutoCAD 2008 perpetual licenses. Licenses were never on maintenance or maintenance expired.	Submit perpetual license(s) for new 3-year subscription(s) with up to 30% discount.	New contract available.
Has 2017 expired maintenance	AutoCAD 2017 maintenance plan expired	Submit perpetual license(s) for new 3-year subscription(s) with up to 30% discount.	New contract available.
Has current 3-year subscription plan and R14-2017 perpetual licenses	Current 3-year subscription plan expiring in 2017 and an AutoCAD 2012.	Submit perpetual license(s) for new 3-year subscription(s) with up to 30% discount.	Co-Term available into the 3-year Contract. Prorated discount applied to remaining months only. (no requirement for how many months must be remaining). (OR) New 3-year contract available.
Has current Annual or 2- year subscription plan and R14-2017 perpetual licenses	Current 1-year subscription plan expiring in 2017 and an AutoCAD 2012.	Submit perpetual license(s) for new 3-year subscription(s) with up to 30% discount.	New contract available. Cannot co-term into 1-year contract. Term lengths are not the same. Note: At the time the 1-year contract expires, it may be cotermed into the new 3-year contract.

10. Are customers required to submit their existing perpetual serial number(s)?

Yes. To receive up to 30% discount, customers must submit the eligible perpetual serial number(s). Once the submission is complete the customer may continue to use the serial number(s) and license, however cannot submit a second time to achieve a promotion discount.

11. Can customers continue to use the perpetual license after they purchase the discounted 3-year subscription?

Yes, customers may continue to use the license they have submitted, however they may not submit the license a second time to receive a promotional discount.

12. How do I know if a serial number is valid?

A serial number is valid if it is a R14-2016 perpetual license and/or a 2017 perpetual license not on maintenance. Licenses must be commercial versions and registered. The submission site is not intended to be used as a source to validate serial numbers.

13. How does the order process work?

- Submission of the perpetual license must occur prior to purchase. The end customer or the partner on behalf of the customer, completes the submission by going to http://www.autodesk.com/autodesksubmission.
- 2. At this site required fields including but not limited to customer name, submission serial number, and email address must be provided.
- 3. Subsequent to the submission, the perpetual license serial number and all seats corresponding will be flagged in the Autodesk system as no longer valid or eligible to be submitted.
- 4. If a customer decides not to make a purchase or cancels the purchase, the submission may be retracted by contacting Autodesk_CS@pmci.com.
- Autodesk will continually monitor all serial number submissions and orders placed. In the event of a
 discrepancy between a submission and order, the Partner will be contacted for assistance in
 resolution.

14. Is there a limit as to how many new, 3-year subscriptions may be purchased per serial number?

Customers are eligible to purchase one new 3-year subscription for **each seat** associated with serial number(s) they submit.



15. Is there a limit as to how many serial numbers can be submitted per customer?

No. There is no limit as to how many valid serial numbers for eligible products customers may be submitted, providing they follow the terms and conditions of the offer.

16. What if customers have multi-packs or multiple seats for one serial number?

Customers are eligible to purchase one 3-year subscription for **each seat** associated with a valid serial number, but can only submit a serial number one time.

<u>Example</u>: A customer has an AutoCAD LT[®] 2008 5-pack. They are eligible to receive up to 30% discount on **up to 5** new subscriptions. At the time of submission they will be submitting in all 5 AutoCAD LT[®] 2008 perpetual licenses, regardless of how many of the discounted new subscriptions they are purchasing.

Exceptions are available for customers who want to purchase fewer new subscriptions and are not willing to submit all licenses associated with the serial number (for instance, in this example, they may want to submit 3 licenses and keep 2 perpetual licenses). In those select cases, the serial number can be split prior to placing the order. Splitting the serial number can be done in Partner Center. The original serial number should be the one used for the submissions.

17. Do customers have to purchase the same products as the perpetual license?

No, customers do not need to purchase the same product, however the restrictions mentioned above apply.

See <u>Table 1</u> of the Appendix to see eligible products for this offer. See <u>Table 2</u> of the Appendix to see eligible products to submit.

Note: Autodesk LT® Family licenses are not eligible to be submitted for industry collection multi-user product.

18. If a customer has a multi-pack or multiple seats for one serial number, do all of the new subscriptions have to be the same product?

No. Customers may purchase any of the eligible products listed in the appendix tables and per the aforementioned requirements up to the number of licenses.



APPENDIX

<u>Table 1</u>: The following list includes the eligible "going to" subscription products.

Eligible subscription products		New 3-year subscription discount with submission
General	Autodesk® AutoCAD® / Autodesk® AutoCAD® for Mac	up to 30%
Design	Autodesk® AutoCAD® Raster Design	up to 30%
	Autodesk® AutoCAD® Architecture	up to 30%
	Autodesk® Advance Steel Premium/ Advance Steel AutoCAD® Bundle	up to 30%
	Autodesk® AEC Industry Collection	up to30%
	Autodesk® AutoCAD® Civil 3D®	up to30%
	Autodesk® AutoCAD® Map 3D	up to 30%
	Autodesk® AutoCAD® MEP	up to 30%
	Autodesk® AutoCAD® P&ID	up to 30%
	Autodesk® AutoCAD® Plant 3D	up to 30%
AEC	Autodesk® Dynamo Studio	up to 30%
	Autodesk® Fabrication CADmep/CAMduct/ ESTmep	up to 30%
	Autodesk® Infraworks 360	up to 30%
	Autodesk® Navisworks® Manage/ Autodesk® Navisworks® Simulate	up to 30%
	Autodesk® Point Layout	up to 30%
	Autodesk® Revit®	up to 30%
	Autodesk [®] Robot [™] Structural Analysis Pro	up to 30%
	Autodesk® Vehicle Tracking	up to 30%
	Autodesk® 3ds Max®	up to 30%
	Autodesk® M&E Collection	up to 30%
ANIM	Autodesk® Maya®	up to 30%
	Autodesk® Maya® LT	up to 30%
	Autodesk® MotionBuilder	up to 30%
	Autodesk® Alias Concept	up to 30%
	Autodesk® AutoCAD® Electrical	up to 30%
	Autodesk® AutoCAD® Mechanical	up to 30%
MFG	Autodesk® Fusion 360	up to 30%
	Autodesk® HSM Premium	up to 30%
	Autodesk® HSM Ultimate	up to 30%
	Autodesk® Inventor® Professional	up to 30%
	Autodesk® Product Design Collection	up to 30%
	Autodesk® Vault Office	up to 30%
	Autodesk® Vault Professional	up to 30%
	Autodesk® VRED Design	up to 30%
	Autodesk® AutoCAD® LT / Autodesk® AutoCAD® LT for Mac	up to 30%
	Autodesk [®] Inventor LT™	up to 30%
LT Family*	Autodesk® AutoCAD Inventor LT™ Suite	up to 30%
	Autodesk [®] Revit LT™	up to 30%
	Autodesk [®] AutoCAD Revit LT™ Suite	up to 30%

<u>Table 2</u>: The following list includes the "coming from" qualifying perpetual licenses.



	"Coming From" qualifying R14-2016
	(Recent products titles listed. Eligible products are all equivalent titles from R14-2016)
General Design	Autodesk® AutoCAD®
	Autodesk® AutoCAD® Design Suite (Standard, Premium, or Ultimate)
	Autodesk® AutoCAD® Architecture / Architectural Desktop
	Autodesk® Architectural/ Architectural Professional/ Architectural Designer
	Autodesk® AutoCAD® Civil/ Civil 3D®
	Autodesk® AutoCAD® Civil Series
	Autodesk® Fabrication Products
	Autodesk® AutoCAD® Land Development Dsktp (LDDT)/ Land Dsktp (LDT)
	Autodesk® AutoCAD® Map3D
	Autodesk® AutoCAD® Map3D Enterprise
	Autodesk® AutoCAD® MEP
	Autodesk® AutoCAD® P&ID
	Autodesk® AutoCAD® Plant 3D
	Autodesk® Plant Design Suite (Standard, Premium, or Ultimate)
	Autodesk® Infrastructure Design Suite (Standard, Premium, or Ultimate)
450/51	Autodesk® AutoCAD® Visualization Suite
AEC/ENI	Autodesk® Building Design Suite (Standard, Premium, or Ultimate)
	Autodesk® Building Services
	Autodesk® InfraWorks™/ Infrastructure Modeler
	Autodesk® Navisworks® Manage
	Autodesk® Revit® Architecture/Revit® MEP/Revit® Structure & Revit® Suites
	Autodesk® Revit®
	Autodesk® Revit® Building
	Autodesk® Revit® Series /Building
	Autodesk® Revit® Series – AutoCAD®, Structure, Systems Plus
	Autodesk [®] Robot [™] Structural Analysis/Professional
	Autodesk® Survey
	Autodesk® Advance Steel Premium/ Advance Steel AutoCAD® Bundle
	AutoCAD LT Civil Suite
	CAiCE Visual Construction/Roads/Survey/Survey and Roads
	Autodesk® 3ds Max®
	Autodesk® 3ds Max® Design
	Autodesk® 3ds Max® Real-Time Animation
ANIM	Autodesk® 3ds VIZ®
ANIII	Autodesk® Maya®
	Autodesk® Maya® LT
	Autodesk® Maya® Unlimited/Complete
	Autodesk® MotionBuilder



	Autodesk® Maya® Entertainment Creation Suite Standard
	Autodesk® 3ds Max® Entertainment Creation Suite Standard
	Autodesk® Entertainment Creation Suite (Standard, Premium, or Ultimate)
	Autodesk® 3ds Max® Entertainment Creation Suite Ultimate
	Autodesk® Alias Design
	Autodesk® AutoCAD® Electrical
	Autodesk® AutoCAD® Mechanical
	Autodesk® Building Electrical
	Autodesk® HSMWorks Premium/Professional
	Autodesk® Factory Design Suite (Standard, Premium, or Ultimate)
	Autodesk® Inventor® HSM, Inventor HSM Professional
	Autodesk® Intent Professional
MFG	Autodesk® Inventor®/ Inventor® Engineer-to-Order/ Inventor® Professional/ Inventor® Publisher
	Autodesk® Inventor® Series (AIS), Inventor Suite
	Autodesk® Inventor® Suites – Professional, Routed, Simulation
	Autodesk® Product Design Suite (Standard, Premium, or Ultimate)
	Autodesk® Showcase®
	Autodesk® Vault Professional
	Autodesk® Product stream Professional
	Autodesk® Vault Office
	Autodesk® Vault Workgroup
	Autodesk® AutoCAD® LT/LT for Mac
LT Family	Autodesk® Inventor LT™
	Autodesk® AutoCAD Inventor LT™ Suite
	Autodesk® Revit LT™
	Autodesk® AutoCAD Revit LT™ Suite

AUTODESK RESERVES THE RIGHT TO CANCEL, SUSPEND OR MODIFY PART OR THIS ENTIRE PROMOTION AT ANY TIME WITHOUT NOTICE, FOR ANY REASON IN ITS SOLE DISCRETION. PRICES FOR AUTODESK SOFTWARE ARE SUBJECT TO CHANGE AND MAY VARY BY COUNTRY.

Autodesk's Suggested Retail Price is used for reference purposes only as the actual retail price is determined by your reseller. Resellers are independent and free to set their own prices.

Offer subject to reseller participation. Channel partners are independent and free to set their own prices. Reseller prices may vary.

Autodesk, the Autodesk logo, AutoCAD LT, 3ds Max, AutoCAD, Civil 3D, Infraworks, Inventor, Inventor LT, Maya, Maya LT, MotionBuilder, Navisworks, Revit, Revit LT, Robot, Showcase, are registered trademarks or trademarks of Autodesk, Inc., and/or its subsidiaries and/or affiliates in the USA and/or other countries. All other brand names, product names, or trademarks belong to their respective holders. Autodesk reserves the right to alter product and services offerings, and specifications and pricing at any time without notice, and is not responsible for typographical or graphical errors that may appear in this document.

© 2017 Autodesk, Inc. All rights reserved.

