

Understanding Your Move to Subscription Offer Pricing



The cost to switch from maintenance to subscription will vary depending on your products and when you decide to make the switch. Generally, you can expect the cost to switch as follows*:

| If You Switch | Suggested Retail Price (SRP) | Secured Pricing* |
|---------------------------|--|-------------------|
| BEFORE May 7, 2019 | Approximately 5% less than the current cost of a maintenance plan renewal. | For up to 3 years |
| AFTER May 7, 2019 | 5% increase in the cost to switch. | Not available |

MOVE NOW BEFORE SRP INCREASE FROM 7 MAY 2019

Secure your special offer now as the maintenance to subscription switch SRP will increase by 5% and maintenance renewal SRP will also increase by 20% from 7 May 2019*.

BETTER PRICING FOR MULTI-YEAR

Starting 27 March 2019, Autodesk will provide an additional 10% off SRP* for customers who switch to a 3-year subscription term.

RENEWAL PRICING GUIDANCE TO 2028

To better help you budget for your future subscription costs, we're extending our renewal pricing guidance to 2028 for customers who continue to renew after they switch to subscription through the Move to Subscription offer. The special Move to Subscription renewal suggested retail price will increase by no more than 5% in 2021, 2023, 2025, and 2027. There will be no change to the renewal suggested retail price in 2022, 2024, 2026, and 2028.** Special pricing is made available to resellers, so you can still take advantage of the offer if you purchase through your selected reseller(s), although pricing may vary.





IMPORTANT: The examples below are in Suggested Retail Price for United States and are used for illustration purposes only. Please refer to your Autodesk Reseller or Autodesk Representative for actual pricing.

Option 1:

Switch Building Design Suite Premium to AEC Collection before 7 May 2019 (United States SRP in USD)

Assumes a direct transaction with Autodesk (which may not be available in all regions) at SRP
 Maximum total cost for up to 2028: \$12,670

| SECURED PRICING | | | | ONGOING DISCOUNTED RENEWAL PRICING | | | | | | | |
|-----------------|------------|------------|---------------------------|---------------------------------------|---------------------------|---------------------------|-------------------|--------------------------|-------------------|--------------------------|--|
| May 7 2018 | May 7 2019 | May 7 2020 | May 7 2021 | May 7 2022 | May 7 2023 | May 7 2024 | May 7 2025 | May 7 2026 | May 7 2027 | May 7 2028 | |
| | | | | No more than 5% increase [^] | No price increase | No more than 5% increase | No price increase | No more than 5% increase | No price increase | No more than 5% increase | |
| \$1,130 | \$1,130 | \$1,130 | No more than \$1,245/year | No more than \$1,305/year | No more than \$1,370/year | No more than \$1,440/year | | | | | |

PRICE TO RENEW SWITCHED SUBSCRIPTION

ENJOY BETTER PRICING FOR MULTI-YEAR AS AUTODESK IS PROVIDING AN ADDITIONAL 10% OFF SRP* FOR CUSTOMERS WHO SWITCH TO A 3-YEAR SUBSCRIPTION TERM!

Option 2:

Renew Building Design Suite Premium Maintenance Plan (United States SRP in USD)

Assuming a direct transaction with Autodesk (which may not be available in all regions) at SRP

This example is based on previously communicated maintenance plan price changes to May 2021.

| May 7 2018 | May 7 2019 | May 7 2020 | May 7 2021 |
|------------|--------------|-------------------|------------|
| | 20% increase | No price increase | |
| \$1,185 | \$1,420 | \$1,420 | |

PRICE TO RENEW MAINTENANCE

* Pricing, discounts and projected savings are based on current SRP for one single-user license. Savings of 3-year subscriptions is compared to the SRP for 3 consecutive, annual subscriptions. Multi-year subscriptions obtained through the Move to Subscription offer are limited to 250 seats per customer group (including subsidiaries) in Europe, the Middle East, Africa, Australia, New Zealand, Korea and Japan; and 100 seats elsewhere.

SRP is Autodesk's suggested retail price (excluding freight, handling and taxes) for the specified product in your region. SRP is used for reference purposes only and may not be in local currency. Actual retail price is determined by your reseller, and may be subject to currency fluctuation, which can impact the level of discount and savings. Offer subject to reseller participation. Reseller prices may vary. Please consult your local Autodesk reseller for more details.

** We're extending our price commitment through 2028 for customers who continue to renew after they switch. The special Move to Subscription renewal suggested retail price will increase by no more than 5% in 2021, 2023, 2025, and 2027. There will be no change to the renewal suggested retail price in 2022, 2024, 2026 and 2028. Pricing commitments apply only to the SRP on seats moved to subscription from maintenance pursuant to the Move to Subscription offer. This price commitment is subject to product availability and does not apply to: (i) new subscriptions purchased by customer; (ii) switched subscriptions (i.e., permitted switches from a subscription for one product to a subscription for another product), or (iii) substitute or successor subscription products. Autodesk is not liable to provide any retroactive discounts due to exchange rate risk, or for purchases made through resellers.

[^] This increase is to the renewal Suggested Retail Price in 2020 (\$1185).

AUTODESK RESERVES THE RIGHT TO CANCEL, SUSPEND OR MODIFY PART OR THIS ENTIRE OFFER AT ANY TIME WITHOUT NOTICE, FOR ANY REASON IN ITS SOLE DISCRETION. PRICES FOR AUTODESK SOFTWARE ARE SUBJECT TO CHANGE AND MAY VARY BY COUNTRY.

© 2019 Autodesk, Inc. All rights reserved.