### Autodesk FY21 Q3 Trade in Perpetual License Offer

### Frequently Asked Questions (FAQ)

Now is a great time for customers to upgrade their perpetual license to receive the benefits of a subscription. In addition to more value and flexibility than perpetual licenses, customers can save up to 25%\*\* when trading in qualifying perpetual licenses that are not on a maintenance plan for a single-user subscription to the latest Autodesk industry collections or to qualifying individual products— such as AutoCAD® including specialized toolsets, AutoCAD LT®, Civil 3D®, Revit®, Inventor®, 3ds Max® and more.

### **GENERAL INFORMATION**

1. What is the Autodesk FY21 Q3 Trade in Perpetual License Offer?

For industry collections or qualifying individual products, customers can save up to 25%\*\* on the Autodesk Suggested Retail Price (SRP) for eligible 3-year term subscriptions with single-user access, or up to 20% on the SRP for eligible 1-year term subscriptions with single-user access.

A valid, eligible serial number and corresponding perpetual license must be submitted for this offer. Eligible serial numbers and associated seats must be perpetual licenses release year 1998-2021 not on active maintenance plan.

2. Do customers have to purchase the same products as the perpetual license submitted?

No, customers do not need to purchase the same product that was traded in.

See <u>Table 1</u> of the **Appendix** to see eligible products for this offer. See <u>Table 2</u> of the Appendix to see eligible products to submit for this offer. In addition:

**APAC**: Autodesk LT Family product licenses are eligible to be submitted for AutoCAD LT Family and AutoCAD product licenses only.

**Japan**: Autodesk LT Family product licenses are eligible to be submitted for AutoCAD LT Family and AutoCAD product licenses only.

Serial numbers must be submitted at: <a href="https://www.autodesk.tradeinperpetual.com/">https://www.autodesk.tradeinperpetual.com/</a> or through the Serial Number submission light box on the applicable Autodesk.com/subscribe page.

Refer to the "Appendix" for a complete list of qualifying "coming from" and "going to" products in connection with this offer.



### 3. How does the order process work?

- Submission of the perpetual license serial number must occur prior to the subscription purchase. The end customer, or the Autodesk Partner or Sales representative on behalf of the customer, completes the submission by going to <a href="http://www.autodesk.com/trade-in-perpetual">http://www.autodesk.com/trade-in-perpetual</a>
- 2. At this site, information for the required fields, including but not limited to customer name, submission serial number, and email address, must be provided.
- 3. After the submission, the perpetual license serial number and all corresponding seats will subsequently be flagged in the Autodesk trade-in site and system as no longer valid or eligible to be submitted for other offers.
- 4. If a customer decides not to make a subscription purchase or cancels the purchase within the right of return period in the applicable Terms of Use, the submission may be retracted by emailing <a href="mailto:Autodesk CS@pmci.com">Autodesk CS@pmci.com</a>.
- 5. Autodesk will monitor all serial number submissions and orders placed. In the event of a discrepancy between a submission and order, the submitter will be contacted for assistance in resolution.
- 6. Subject to item 7, the customer agrees that Autodesk will suspend the license corresponding with the submitted serial number(s) and the customer agrees to no longer use such licenses.
- 7. If the customer returns the subscription within the right of return period in the applicable Terms of Use, the customer will be eligible to switch back to the perpetual license. The return shall be in full and final settlement of all claims.

### 4. What is the promotional period?

This offer is available from August 7 until October 20, 2020 (dates inclusive).

### 5. What countries are eligible to participate?

This offer is available in Hong Kong.

Eligible countries are subject to change at any time without notice, for any reason in Autodesk's sole discretion

6. What term lengths can customers purchase under the Trade in Perpetual License Offer? Customers are eligible to submit their perpetual licenses and receive a discount on either a 1- OR a 3-year term subscription.

### 7. Is the discount available for both single-user and multi-user subscriptions?

No. The offer applies to single-user subscriptions only.

However, the deployment of the submitted license does not need to be the same as the deployment of the subscription purchased. The submitted license may be a network/multi-user or standalone/single-user.



### 8. Is the discount available for subscription renewals?

No. The offer is for new subscriptions offered to customers with an eligible perpetual license (not on maintenance) that is submitted as outlined in this FAQ.

### 9. Can this offer be combined with any other offers?

No. The offer may not be combined with any other offers, discounts, promotions, or other incentives offered by Autodesk unless specified.

### 10. Can a customer apply an Extra Territory Rights (ETR) uplift to a subscription they purchased with this offer?

No. Subscriptions purchased through this offer cannot have ETR attached.

# 11. Will Autodesk offer the full discount % if the customer is adding to an existing subscription?

Yes, for same-term subscriptions. This promotion offers the full discount percentage\*\*\* even if the customer is co-terming to match an existing subscription, provided the term length is the same (new 1- or 3-year to existing 1-year or 3-year term).

### 12. Are customers required to submit their existing perpetual serial number(s)?

Yes. To receive the discount under this offer, customers or partners must submit the eligible perpetual license serial number(s) and no longer use any seats associated to that serial number(s). Once the submission and purchase are completed, the serial number(s) cannot be traded in or used to achieve a promotion discount a second time.

# 13. Can customers continue to use the perpetual license after they purchase the discounted 1- or 3-year subscription?

No. As part of the terms and conditions of this offer, the customer agrees to submit the eligible perpetual license and within 120 days no longer use any seats associated with that serial number(s). Note that customers who cancel or return their purchase should email Autodesk\_CS@pmci.com as noted in question 3.4 above.

### 14. How do customers know if a perpetual license serial number is valid?

A license as identified by the serial number is valid if it is a 1998 –2021 eligible perpetual product license not on maintenance and has not been submitted for a previous promotion or offer. Additionally, it could not have been used for a perpetual license upgrade or part of a maintenance plan and fulfilled to a newer perpetual license. Licenses must be commercial versions with asset status 'Registered'. The submission site should be used as a primary source to validate serial numbers.

**Note**: Customers may request a <u>License Report</u>, which is delivered by Autodesk directly to the customer and will show a customer's assets, including those that are eligible for this offer.



### 15. How many discounted subscriptions may be purchased per serial number?

Customers are eligible to purchase one new 1- or 3- year subscription for each seat associated with the eligible serial number(s) submitted up to a maximum of 50 seats.

### 16. What if customers have multi-packs or multiple seats for one serial number?

Customers are eligible to purchase one discounted subscription for each seat associated with a valid serial number up to a maximum of 50 seats.

If a customer wants to purchase fewer new subscriptions than licenses associated with the serial number (for instance, in the example below, they may want to submit 3 licenses and keep 2 perpetual licenses). In those select cases, the customer should contact an Autodesk Reseller or Autodesk Client Services to split the license into two appropriate quantities.

<u>Example</u>: A customer has an AutoCAD LT® 2015 5-pack. They are eligible to receive the discount under the offer on up to 5 new subscriptions. At the time of submission, they will be trading in all 5 AutoCAD LT® 2015 perpetual licenses, regardless of how many of the discounted new subscriptions they are purchasing.

### 17. Is there a limit as to how many seats can be submitted per customer?

Yes. Customers are eligible to submit a maximum of 50 seats under the terms and conditions of this offer. For example: customers may submit 50 serial numbers, each with one seat OR 1 serial number with 50 seats OR any other variation not to exceed a maximum of 50 seats.

### 18. How does the Q3 Trade in Perpetual License Offer differ from the Maintenance Trade in offer?

The **Q3 Trade In Perpetual License** Offer is a limited-time opportunity for customers who have perpetual licenses without active maintenance plans to trade in and save up to 25%\*\* on qualifying 3-year subscriptions and 20%\*\* on 1-year subscriptions of eligible Autodesk products.

The **Maintenance Trade in** offer is an opportunity for customers whose maintenance plans are up for renewal to switch to subscription and secure special pricing going forward. More information on the Maintenance Trade in offer is available at <a href="https://www.autodesk.com/transition-to-named-user">https://www.autodesk.com/transition-to-named-user</a>

#### 19. Is the offer available on the Autodesk Store?

Yes, at select Autodesk stores. Please refer to Autodesk.com to confirm specific details for your location.





### **APPENDIX**

<u>Table 1</u>: The following list includes the eligible "going to" subscription products. Customers may submit for a 3-year and receive 25%\*\* off SRP OR a 1-year subscription and receive 20% off the SRP. Notes: 1) All products may not be available in all regions. Please check with your local reseller or Autodesk store for availability. 2) The SRP of a subscription with a 3-year term reflects a 10% savings compared to the annual price.

	Subscription Products Eligible for up to 25% savings off SRP
Industry Collections	AEC Collection
	Product Design and Manufacturing Collection
	M&E Collection
General Design	AutoCAD® including specialized toolsets
AEC	Advance Steel
	Civil 3D®
	Fabrication CADmep/CAMduct/ESTmep
	Infraworks 360
	Navisworks® Manage/ Autodesk® Navisworks® Simulate
	Point Layout
	Revit®
ANIM	3ds Max <sup>®</sup>
	Maya <sup>®</sup>
	Maya <sup>®</sup> LT
	MotionBuilder
	<u>Alias Concept</u>
	CFD Premium, Ultimate
	Fusion 360
	Fusion 360 with FeatureCAM
	Fusion 360 with PowerInspect
MFG	Fusion 360 with PowerMill Standard
	Fusion 360 with PowerMill Ultimate
	Fusion 360 with PowerShape
	Inventor® Professional
	Moldflow Advisor Premium, Ultimate
	Moldflow Insight Standard, Premium, Ultimate
	Moldflow Synergy
	Vault Office
	<u>Vault Professional</u>
	VRED Render Node / Design / Presenter / Professional
LT Family*	AutoCAD® LT (incl Mac)
	AutoCAD® LT with CALS Tools (Japan only)
	Revit LT™
	AutoCAD Revit LT™ Suite



<u>Table 2</u>: The following list includes the "coming from" qualifying perpetual licenses. Note: Not all legacy titles are listed. Please confirm with the trade-in site for eligibility.

"Coming From" qualifying 1998-2021 perpetual licenses not on an active maintenance plan AutoCAD® / AutoCAD® for Mac General Design AutoCAD® Design Suite (Standard, Premium, or Ultimate) Advance Steel Premium/ Advance Steel AutoCAD® Bundle/Advance Concrete AutoCAD® Architecture / Architectural Desktop / Land Desktop AutoCAD® LT Civil Suite AutoCAD® Map3D AutoCAD® MEP AutoCAD® P&ID AutoCAD® Plant 3D Building Design Suite (Standard, Premium, or Ultimate) CAiCE Visual Construction/Roads/Survey/Survey and Roads AEC Civil 3D® **Fabrication Products** Infrastructure Design Suite (Standard, Premium, or Ultimate) InfraWorks™/ Infrastructure Modeler Navisworks® Manage Plant Design Suite (Standard, Premium, or Ultimate) Revit® Architecture/Revit® MEP/Revit® Structure Revit® Robot™ Structural Analysis Professional 3ds Max® 3ds Max® Design ANIM 3ds Max® Entertainment Creation Suite Standard **Entertainment Creation Suite Ultimate** Maya<sup>®</sup>



Maya® Entertainment Creation Suite Standard
Maya® LT*
Maya® Unlimited/Complete
MotionBuilder

AutoCAD® Electrical  AutoCAD® Mechanical  CFD Design Study Environment  CFD (Basic, Advanced, Motion)  Factory Design Suite (Standard, Premium, or Ultimate)  HSMWorks Premium/Professional  Inventor® HSM, Inventor HSM Professional / Inventor Series / Inventor Simulation Suite	
CFD Design Study Environment  CFD (Basic, Advanced, Motion)  Factory Design Suite (Standard, Premium, or Ultimate)  HSMWorks Premium/Professional	
CFD (Basic, Advanced, Motion) Factory Design Suite (Standard, Premium, or Ultimate) HSMWorks Premium/Professional	
Factory Design Suite (Standard, Premium, or Ultimate) HSMWorks Premium/Professional	
HSMWorks Premium/Professional	
Inventor® HSM Inventor HSM Professional / Inventor Series / Inventor Simulation Suite	
2. Venter 13. 1. 1. Venter 13. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	
Inventor® / Inventor® Engineer-to-Order/ Inventor® Professional/ Inventor® Publisher	
Moldflow Adviser (Standard, Premium, Ultimate)	
MFG Moldflow Design	
Moldflow Insight (Standard, Premium, Ultimate)	
Moldflow Synergy	
Nastran	
Nastran In-CAD	
Product Design Suite (Standard, Premium, or Ultimate)	
Showcase <sup>®</sup>	
Simulation Mechanical	
Vault Office	
Vault Professional	
Vault Workgroup	
AutoCAD® LT / AutoCAD® LT for Mac*	
Inventor LT™	
LT Family AutoCAD Inventor LT™ Suite	
Revit LT™	
AutoCAD Revit LT™ Suite	
ArtCAM®, Standard, Premium, Ultimate	
FeatureCAM® Standard, Premium, Ultimate	
Delcam PowerInspect® Standard, Premium, Ultimate	
PowerMill® Standard, Premium, Ultimate	
PowerShape® Standard, Premium, Ultimate	

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<sup>\*\* 25%</sup> discount is applicable to eligible 3-year subscription. 20% discount is applicable to eligible 1-year subscriptions. The SRP of a subscription with a 3-year term reflects a 10% savings compared to the annual price.



\*\*\*Offer subject to reseller participation. Channel partners are independent and free to set their own prices. Reseller prices may vary. Advertised discounts and savings are based on the Autodesk Suggested Retail Price (excluding taxes) for a specified product. Autodesk's Suggested Retail Price is used for reference purposes only and may not be in local currency. Actual retail price is determined by customer's selected reseller and is subject to currency fluctuation.

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