### Autodesk FY20 Q2 End of Quarter Sale – Global Field Promotion Frequently Asked Questions (FAQ)

Customers can save up to 20%\*\* on a 1-year and for a limited time (July 17-31, 2019) up to 25%\*\* on a 3-year term when trading in qualifying perpetual licenses that are not on maintenance plans, for a subscription to the latest Autodesk industry collections or to most individual products—like AutoCAD® including specialized toolsets, AutoCAD LT®, Civil 3D®, Revit®, Inventor®, 3ds Max® and more.

### **GENERAL INFORMATION**

#### 1. What is the FY20 Q2 End of Quarter Sale?

From July 17 through July 31, 2019 customers can save up to 25%\*\* off the Autodesk Suggested Retail Price (SRP) for industry collections or most individual products when they purchase eligible 1-year or 3-year term subscriptions with single- or multi-user access and submit qualifying associated seats of release 1998-through 2019 perpetual licenses not on an active maintenance plan (any attached maintenance plan must have expired on or before April 30, 2019 for the perpetual license to be eligible for this offer). A valid, eligible serial number must accompany each corresponding perpetual license submitted must be submitted for this promotion.

Serial numbers must be submitted at: http://www.autodesk.com/tradeinpromo Or the Serial Number submission light box on the applicable Autodesk.com/subscribe page.

Refer to the "<u>Appendix</u>" for a complete list of qualifying "coming from" and "going to" products.

#### 2. How does the order process work?

- 1. **Submission of the perpetual license serial number must occur prior to purchase.** The end customer or the Partner on behalf of the customer, completes the submission by going to <u>http://www.autodesk.com/tradeinpromo</u>.
- 2. At this site, information for the required fields, including but not limited to customer name, submission serial number, and email address, must be provided.
- 3. After the submission, the perpetual license serial number and all corresponding seats will be flagged in the Autodesk system as no longer valid or eligible to be submitted for other offers.
- 4. If a customer decides not to make a purchase or cancels the purchase, the submission may be retracted by contacting Autodesk\_CS@pmci.com.
- 5. Autodesk will monitor all serial number submissions and orders placed. In the event of a discrepancy between a submission and order, the submitter will be contacted for assistance in resolution.



- 6. Subject to item 7, the customer agrees that Autodesk may suspend the license corresponding with the submitted serial number(s) and the customer agrees to no longer use such licenses.
- 7. If the customer returns the subscription within the right of return period in the applicable Terms of Use, the customer will be eligible to switch back to a perpetual license. The return shall be in full and final settlement of all claims.

#### 3. What is the promotional period?

This End of Quarter sale is available July 17 through July 31, 2019 (dates inclusive).

#### 4. What countries are eligible to participate?

This End of Quarter sale is available in ASEAN countries, India and Korea.

#### 5. What term lengths can customers purchase at the discount?

Customers are eligible to submit their perpetual licenses and receive a discount on either a 1- OR a 3-year term subscription.

#### 6. Is the discount available for both single-user and multi-user subscriptions?

Yes. The offer applies to both single-user and multi-user subscriptions. Additionally, the deployment of the submitted license does not need to be the same as the deployment of the subscription purchased. For example, a customer may submit a single-user AutoCAD serial number and purchase a multi-user AutoCAD or any other eligible product, including collections.

#### 7. Is the discount available for subscription renewals?

No. The offer is for new subscriptions with a perpetual license (not on maintenance) that is submitted as outlined in this FAQ.

#### 8. Can this offer be combined with any other offers?

No. The offer may not be combined with any other discounts, promotions, or other incentives offered by Autodesk unless specified.

9. If a customer purchases a Media & Entertainment Collection as part of the GFP, are they eligible to participate in the Media & Entertainment with Arnold Bundle?

Yes, if a customer purchases a M&E Collection as part of the GFP, the promotion can be combined with this bundle. Therefore, a customer would be eligible to receive the M&E Collection at the GFP discount and receive 5 subscriptions of Arnold for free. Please note the subscription term length for the Arnold subscriptions must match the term length for the M&E Collection.

# 10. Can a customer apply an Extra Territory Rights (ETR) uplift to a subscription they purchased with this offer?

No. Subscriptions purchased through this offer cannot have ETR attached.



## 11. Will Autodesk offer the full discount % if the customer is adding to an existing subscription?

Yes, for same-term subscriptions. This promotion offers the full discount percentage\*\* even if the customer is co-terming to match an existing subscription, provided they are the same term length (new 1- or 3-year to existing 1-year or 3-year term).

#### 12. Are customers required to submit their existing perpetual serial number(s)?

Yes. To receive the discount, customers must submit the eligible perpetual license serial number(s) and no longer use any seats associated to that serial number(s). Once the submission is completed the serial number(s) cannot be traded in or used to achieve a promotion discount a second time.

# 13. Can customers continue to use the perpetual license after they purchase the discounted 1- or 3-year subscription?

No. As part of the terms and conditions of this offer, the customer agrees to submit the eligible perpetual license and no longer use any seats associated with that serial number(s). Note that customers who cancel or return their purchase should contact Autodesk\_CS@pmci.com as noted in question 2.4 above.

#### 14. How do customers know if a perpetual license serial number is valid?

A license as identified by the serial number is valid if it is a 1998 – 2019 eligible perpetual product license not on maintenance (expired on or before April 30, 2019) and has not been submitted for a previous promotion. Additionally, it could not have been used for a perpetual license upgrade or on a maintenance plan and fulfilled to a newer perpetual license. Licenses must be commercial versions and registered. The submission site is not intended to be used as a singular source to validate serial numbers but will indicate if a serial number has been previously submitted during a legacy trade-in offer and therefore is not eligible.

Submission of a valid serial number is required for compliance with the terms and conditions of this offer.

Note: Customers can request a <u>License Report</u>, which is delivered by Autodesk directly to the customer, and should show a customer's assets, including those that are eligible.

#### 15. How many discounted subscriptions may be purchased per serial number?

Customers are eligible to purchase one new 1- or 3- year subscription for each seat associated with the eligible serial number(s) submitted up to a total of 50 seats.

#### 16. What if customers have multi-packs or multiple seats for one serial number?

Customers are eligible to purchase one discounted subscription for each seat associated with a valid serial number up to 50 seats but can only submit a serial number one time.



<u>Example</u>: A customer has an AutoCAD LT<sup>®</sup> 2015 5-pack. They are eligible to receive the discount on up to 5 new subscriptions. At the time of submission, they will be trading in all 5 AutoCAD LT<sup>®</sup> 2015 perpetual licenses, regardless of how many of the discounted new subscriptions they are purchasing.

Exceptions are available for customers who want to purchase fewer new subscriptions and are not willing to submit all licenses associated with the serial number (for instance, in the example above, they may want to submit 3 licenses and keep 2 perpetual licenses). In those select cases, please contact your Autodesk Reseller for assistance.

#### 17. Is there a limit as to how many seats can be submitted per customer?

Yes. Customers are eligible to submit a total of 50 seats under the terms and conditions of this offer. For example: customers may submit 50 serial numbers, each with one seat, OR 1 serial number with 50 seats OR any other variation not to exceed a total of 50 seats, except for AutoCAD LT Family. There is no seat limit for AutoCAD LT Family products being traded in.

#### 18. Do customers have to purchase the same products as the perpetual license submitted?

No, customers do not need to purchase the same product, however the seat and eligibility restrictions mentioned above apply.

See <u>Table 1</u> of the Appendix to see eligible products for this offer. See <u>Table 2</u> of the Appendix to see eligible products to submit.

**APAC**: Autodesk LT Family product licenses are eligible to be submitted for AutoCAD LT Family and AutoCAD product licenses only.

## 19. If a customer has a multi-pack or multiple seats for one serial number, do all the new subscriptions have to be the same product?

No. Customers may purchase any of the eligible products listed in the appendix tables and per the requirements up to the number of licenses traded in.

#### 20. How does the Q2 End of Quarter Sale differ from the Move to Subscription Offer?

The Q2 End of Quarter Sale is a limited-time opportunity for customers who have old perpetual licenses without active maintenance plans (expired on or before April 30, 2019) to submit and save up to 25%\*\* on qualifying new 1- or 3-year subscriptions to Autodesk products.

The Move to Subscription Offer is an ongoing opportunity for customers whose maintenance plans are up for renewal to switch to subscription and secure special pricing going forward. More information is available at <a href="http://www.autodesk.com/campaigns/maintenance-to-subscription">www.autodesk.com/campaigns/maintenance-to-subscription</a>.



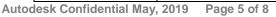
#### 21. Is the promotion available on the Autodesk Store?

Yes, at select Autodesk stores. 1- and 3-year subscriptions to eligible products through this offer are available online through some Autodesk stores. Please refer to Autodesk.com to confirm your location.

### **APPENDIX**

Table 1: The following list includes the eligible "going to" subscription products. Customers may submit for a 1-year OR a 3-year subscription and receive up to 25% off the SRP during the Q2 EOQ Sale from July 17-31, 2019. Notes: 1) All products may not be available in all regions. Please check with your local reseller or Autodesk store for availability. 2) The SRP of a subscription with a 3-year term reflects a 10% savings as compared to the annual price times 3 years.

	Q2 EOQ Sale from July 17-31, 2019)
Industry Collections	AEC Collection
	Product Design and Manufacturing Collection
	<u>M&amp;E Collection</u>
neral Design	AutoCAD <sup>®</sup> including specialized toolsets
	Advance Steel
	<u>Civil 3D®</u>
	Fabrication CADmep/CAMduct/ESTmep
AEC	Infraworks 360
	Navisworks <sup>®</sup> Manage/ Autodesk <sup>®</sup> Navisworks <sup>®</sup> Simulate
	Point Layout
	<u>Revit®</u>
	<u>3ds Max®</u>
ANIM	Maya®
ANIM	Maya <sup>®</sup> LT
	MotionBuilder
	Alias Concept
	CFD Premium, Ultimate
	EAGLE
	Fusion 360
	Inventor <sup>®</sup> Professional
	Moldflow Adviser Premium
MFG	Moldflow Adviser Ultimate
	Moldflow Insight Standard
	Moldflow Insight Premium
	Moldflow Insight Ultimate
	Moldflow Synergy
	Vault Office
	Vault Professional
	VRED Render Node/ Design/ Presenter/ Professional (available in June)
	AutoCAD <sup>®</sup> LT / AutoCAD® LT for Mac
T Family*	AutoCAD <sup>®</sup> LT with CALS Tools (Japan only)
<b>-</b> ,	<u>Revit LT™</u>



	AutoCAD Revit LT <sup>™</sup> Suite
	FeatureCAM <sup>®</sup> Standard, Premium, Ultimate
Cubtractive	PowerInspect <sup>®</sup> Standard, Premium, Ultimate
Subtractive	PowerMill <sup>®</sup> Standard, Premium, Ultimate
	PowerShape® Standard, Premium, Ultimate

<u>Table 2</u>: The following list includes the "coming from" qualifying perpetual licenses.



"Coming From" qualifying 1998-2019* perpetual licenses not on an active maintenance plan		
	(expired on or before April 30, 2019)	
General	AutoCAD <sup>®</sup> / AutoCAD <sup>®</sup> for Mac	
Design	AutoCAD <sup>®</sup> Design Suite (Standard, Premium, or Ultimate)	
	Advance Steel Premium/ Advance Steel AutoCAD <sup>®</sup> Bundle/Advance Concrete	
	AutoCAD® Architecture / Architectural Desktop	
	AutoCAD® LT Civil Suite	
	AutoCAD <sup>®</sup> Map3D	
	AutoCAD <sup>®</sup> MEP	
	AutoCAD <sup>®</sup> P&ID	
	AutoCAD <sup>®</sup> Plant 3D	
	Building Design Suite (Standard, Premium, or Ultimate)	
	CAiCE Visual Construction/Roads/Survey/Survey and Roads	
AEC	Civil 3D®	
	Fabrication Products	
	Infrastructure Design Suite (Standard, Premium, or Ultimate)	
	InfraWorks™/ Infrastructure Modeler	
	Navisworks <sup>®</sup> Manage	
	Plant Design Suite (Standard, Premium, or Ultimate)	
	Revit <sup>®</sup> Architecture/Revit <sup>®</sup> MEP/Revit <sup>®</sup> Structure	
	Revit®	
	Robot™ Structural Analysis Professional	
ANIM	3ds Max®	
	3ds Max <sup>®</sup> Design	
	3ds Max <sup>®</sup> Entertainment Creation Suite Standard	
	Entertainment Creation Suite Ultimate	
	Maya®	
	Maya <sup>®</sup> Entertainment Creation Suite Standard	
	Maya <sup>®</sup> LT*	
	Maya <sup>®</sup> Unlimited/Complete	
	MotionBuilder	

MEC	Alias Design
MFG	AutoCAD <sup>®</sup> Electrical





	AutoCAD <sup>®</sup> Mechanical
	CFD Design Study Environment
	CFD (Basic, Advanced, Motion)
	Factory Design Suite (Standard, Premium, or Ultimate)
	HSMWorks Premium/Professional
	Inventor <sup>®</sup> HSM, Inventor HSM Professional
	Inventor <sup>®</sup> / Inventor <sup>®</sup> Engineer-to-Order/ Inventor <sup>®</sup> Professional/ Inventor <sup>®</sup> Publisher
	Moldflow Adviser (Standard, Premium, Ultimate)
	Moldflow Design
	Moldflow Insight (Standard, Premium, Ultimate)
	Moldflow Synergy
	Nastran
	Nastran In-CAD
	Product Design Suite (Standard, Premium, or Ultimate)
	Showcase®
	Simulation Mechanical
	Vault Office
	Vault Professional
	Vault Workgroup
	AutoCAD <sup>®</sup> LT / AutoCAD <sup>®</sup> LT for Mac*
LT Family	Inventor LT™
	AutoCAD Inventor LT™ Suite
	Revit LT™
	AutoCAD Revit LT™ Suite
	ArtCAM <sup>®</sup> , Standard, Premium, Ultimate
	FeatureCAM <sup>®</sup> Standard, Premium, Ultimate
Delcam	PowerInspect <sup>®</sup> Standard, Premium, Ultimate
	PowerMill <sup>®</sup> Standard, Premium, Ultimate
	PowerShape® Standard, Premium, Ultimate

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\*\*Offer subject to reseller participation. Channel partners are independent and free to set their own prices. Reseller prices may vary. Advertised discounts and savings are based on the Autodesk Suggested Retail Price (excluding taxes) for specified product. Autodesk's Suggested Retail Price is used for reference purposes only and may not be in local currency. Actual retail price is determined by customer's selected reseller and is subject to currency fluctuation

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