

# Why Moving from Maintenance to a Multi-year Subscription Makes Good Business Sense

A 3-year subscription to Autodesk software can ensure that you get the greatest return on your investment by enabling you to secure the price of your software for three years and receive 10% in savings\*.

Here are just some of the reasons why a 3-year subscription is a better investment:

## Improved operational efficiencies

With a multi-year subscription, renewals are once every three years so:

- **Software users** can focus on their primary work rather than getting involved in an annual procurement process.
- **IT Administrators** can streamline license management so that they can keep their end users up and running.
- **Procurement Departments** can decrease the time and costs associated with annual software procurement cycles.

## Predictable software budgeting

With a 3-year subscription you get price protection making your software costs predictable for the entire length of your subscription.

## Additional cost savings

Enjoy 10% in savings when subscribing for a 3-year term length. When you know your company will be using Autodesk software for years to come, take advantage of this easy way to save.

## Automatic and worry-free access to your software

Protect output and increase the contribution that your software makes to your business by eliminating the cost associated with accidental downtime between subscriptions.

\* Savings of a 3-year subscription is compared to the current suggested retail price for three consecutive, annual subscriptions; actual price is determined by your reseller. Multi-year subscriptions obtained through the Move to Subscription offer are limited to 250 seats per customer group (including subsidiaries) in Europe, the Middle East, Africa, Australia, New Zealand, Korea and Japan; and 100 seats elsewhere. For details see FAQ at [www.autodesk.com/maintenance-plan/maintenance-plan-faq](http://www.autodesk.com/maintenance-plan/maintenance-plan-faq)

# Frequently Asked Questions

**Q. I have already moved my software from maintenance to subscription—can I now switch those subscriptions to a 3-year term length to get the additional savings?**

A. Yes. At time of renewal, you can switch subscriptions obtained through the Move to Subscription offer to a 3-year term length to get additional savings.

**Q. Will changing the term length of my subscriptions impact the secured pricing I received when I made the initial move to subscription?**

A. When choosing a multi-year subscription you'll have the advantage of locking in a price, for 3 years, that's 10% less than the price you initially secured through this offer.

**Q. If I switch to a 3-year term now, will I continue to get additional savings when it's time to renew?**

A. Yes. We are committing to continuously offering savings for customers who choose a 3-year term length.

From May 2019 to 2020, the savings is 10%. For following years, there will still be a savings percentage offered, however, the percentage may vary year to year. If the saving percentage changes, it will be communicated in advance.

**Q. Can I switch to a 3-year subscription anytime?**

A. No. Unlike typical subscriptions, those obtained through the Move to Subscription offer can only be switched to a 3-year term length at the time of renewal.

**Q. If I switch to a 3-year subscription, must I pay the full amount upfront?**

A. Yes. You are able to get the additional savings and lock in your price for the term of your subscription only when paying the full amount upfront.

**Q. If I have a 3-year subscription, can I later switch to a shorter term length?**

A. Yes, in the future, at time of renewal, you will be able to switch from a 3-year to a 1-year subscription and still enjoy your Move to Subscription special pricing at the 1-year rate. We will communicate when this option is available.

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