### Autodesk<sup>®</sup>

## Questions and answers

# Facility Use Rights for Educational Institutions Frequently Asked Questions (FAQ) U.S. and Canada

#### 1. What is Autodesk's current software business model for educational institutions?

Over the last several years, Autodesk's education business model has changed in order to help students and educators imagine, design, and create a better world. To help meet that goal, Autodesk provides free<sup>(1)</sup> access to Autodesk software for qualified educational institutions<sup>(2)</sup> including middle schools, high schools, and higher education institutions in U.S. and Canada. Learn more at <a href="https://www.autodesk.com/academic">www.autodesk.com/academic</a>.

## 2. How has Autodesk's business model for educational institutions changed and how does this affect Educational Facilities customers?

Students and educators have had free access to individual educational licenses for Autodesk software via the Autodesk Education Community since 2006. As of May 7, 2014, free access to Autodesk software is also available to educational institutions in the U.S. and Canada for Educational Purposes<sup>(3)</sup>.

In 2013, Facilities Use was no longer included under educational pricing and, as a result, Educational Facilities customers needed to purchase or subscribe to a commercial license for use of Autodesk software for facilities purposes.

In 2014, educational institutions were reminded of this change and to help ease the transition to commercial licensing, Autodesk announced a temporary 90 percent discount on annual Desktop Subscriptions for certain Autodesk products for Educational Facilities customers. This offer ended December 31, 2014.

## 3. What is 'Facilities Use' and how does this differ from 'Educational Purposes' use by students or faculty of the educational institution?

Facilities Use is the use of Autodesk software by Educational customers for the purposes of facility management, operations, and maintenance.

Free Educational licenses for Autodesk software may only be used for educational purposes and do not include rights for Facilities Use. Facilities Use support functions for the entire educational institution, but is not *directly* for learning or teaching. Facilities groups within educational institutions provide professional services for their institutions. Qualified educational institutions (along with faculty, students, and other authorized educational licensees) may still license Autodesk software for free, but only for Educational Purposes such as learning, training, and other instructional purposes (see definition at the end of this document).

## 4. What is the difference between students using Autodesk software in a classroom setting to help learn topics related to building design, construction, or facilities management, versus student interns furthering their learning by using the software when working on a real design or facility project for the educational institution?

Students, educators, and educational institutions have free access to Autodesk software, but only for Educational Purposes. The terms of Autodesk's software license agreements define Educational Purposes for students as *purposes related to learning, training, research or development.* Student interns meeting these conditions have free access to the software. The terms specifically *exclude* commercial, professional, or other for-profit purposes.

## 5. The license agreement for our educational suite specifically allowed for Facilities Use rights. Can we continue to use our existing software for facility management activities?

Yes, if you own a perpetual license with a license agreement that allowed Facilities Use rights, you can continue using that version of the software for Facilities Use. You can also continue using updated versions of the software provided to you under any subscription agreement purchased for those licenses.

[Note: A perpetual license grants the license holder the right to use the version of Autodesk software that is purchased for as long as desired. If a newer version is installed as an upgrade, the previous version license will terminate 120 days after the new version is installed; however, Subscription customers may retain rights to use a previous version under their applicable Autodesk Subscription Agreement. See Autodesk Subscription Terms and Conditions for details.]



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## 6. My educational institution is a tax-exempt, not-for-profit organization. Do we have to purchase commercial software licenses for Facilities Use, even though our students and faculty use Autodesk software for free?

Yes. The word 'commercial' in 'commercial software license' does not refer to the type of organization purchasing the software; it refers to a license that was purchased commercially from Autodesk. Most Autodesk customers who are tax-exempt and/or not-for-profit organizations (such as government agencies, hospitals, and so on) have always purchased commercial licenses for Autodesk software. They have never had the right to free or heavily discounted software for Facilities Use purposes. In the past, only U.S. and Canadian educational customers were provided free or heavily discounted software for Facilities Use purposes.

#### 7. My educational institution is a state-owned university. Are there government software discounts available to us?

Yes, Autodesk offers special purchase programs for federal, state, and local governments within the U.S. and Canada. Click <a href="here">here</a> to find resellers who are specially equipped to work on Government purchases.

#### 8. What are the different options for licensing Autodesk software?

When you purchase Autodesk software licenses, you can choose either a perpetual license or a Desktop Subscription. [Note: There are other types of usage based license models available typically used by larger enterprise customers. Please contact an Autodesk representative for more details.]

#### **Desktop Subscription**

Autodesk Desktop Subscription allows you to pay as you go with monthly, quarterly, or annual access to select Autodesk software products and suites. Desktop Subscription includes access to the latest software and product enhancements, as well as basic product support. Each Desktop Subscription license is assigned to a named user (accessible with an Autodesk ID) and the license cannot be transferred to a different user.

Click here for more information about Desktop Subscription licenses.

#### Perpetual licensing

A perpetual license gives you ongoing access to Autodesk software. But to keep your software up to date, upgrades must be purchased separately. Support is also not included with a perpetual license. However, a perpetual license with Autodesk Maintenance Subscription gives you access to the latest software and product enhancements, as well as basic product support.

Autodesk offers two types of perpetual licenses: a stand-alone license for an individual user or a network license that supports a specific maximum number of users on computers connected to a network. Other common industry terms for network licensing are concurrent licensing and floating licensing.

Click here for more information about Autodesk's perpetual licensing.

[Note: Autodesk is gradually transitioning new software purchases for its products to subscription options only. The first phase of this transition begins February 1, 2015, when new seats of most standalone desktop software products will generally be available as a Desktop Subscription only. New perpetual licenses for Autodesk Design & Creation Suites and other suite offerings will continue to be offered beyond February 1, 2016. Any transition to a subscription-only based offering for Suites will be communicated well in advance. Click <a href="here">here</a> for more information about this transition.]

## 9. If our Educational Facilities group purchases Maintenance or Desktop Subscriptions, can we choose what software versions we want to implement and when?

Yes, you can choose if and when to implement new software versions.

In addition, subscription customers may request access to licenses of certain previous versions of Autodesk software. With previous version rights, you can use both earlier and current version licenses of desktop software (subject to the terms of your Subscription Agreement regarding use of those previous version licenses) to deliver your projects. Click <a href="here">here</a> to find your eligibility for previous software versions.



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10. I understand that Facilities Use licenses are no longer available for Educational Facilities customers under educational pricing. As an Educational Facilities customer, does this mean I need to purchase the same quantity of licenses and/or licenses for all of the individual software products I currently have?

No. In the past, the primary Autodesk software suites (such as the Building Design Suite or the Education Master Suite) were heavily discounted for educational institutions and the facility groups within those institutions were able to use the software for their job functions. As a result, your facility group may have had multiple licenses of numerous individual Autodesk software products—such as Autodesk® Revit®, AutoCAD®, Autodesk® Navisworks®, Autodesk® Civil 3D®, and so on—many of which may have been used infrequently.

However, most educational facility groups do not need this large number of software licenses and/or individual software products. In addition, some of your users may only need access to free viewing/markup software to review project information for its capital building projects from an architect or contractor.

Autodesk offers many options for licensing—from 3-month Desktop Subscriptions to a networked pool of perpetual licenses. By 'right-sizing' your software implementation (selecting licensing options, the number of licenses, and a mix of individual products that suit your needs), a facilities group may be able to significantly reduce the number of licenses it needs, and the cost to purchase those licenses. For example: If an individual had previously installed Building Design Suite but only needs to review Revit models and not create models, Navisworks Simulate is a low cost option that would address the need.

11. Who should an Educational Facilities customer contact to right-size and buy Autodesk software?

Please contact Autodesk by visiting www.autodesk.com/educational-facilities

#### Notes:

- (1) Free Autodesk software and/or cloud-based services are subject to acceptance of and compliance with the terms and conditions of the <u>software license agreement or terms of service</u> that accompany such software or cloud-based services. Software and cloud-based services subject to an Educational license may be used solely for Educational Purposes and shall not be used for commercial, professional or any other for-profit purposes.
- (2) "Qualified Educational Institution" means an educational institution which has been accredited by an authorized governmental agency within its applicable local, state, provincial, federal, or national government and has the primary purpose of teaching its enrolled students. Examples, without limitation, of entities that are included and excluded from this definition are described at <a href="http://www.autodesk.com/educationterms">http://www.autodesk.com/educationterms</a>. Institutions or organizations not eligible for an Educational License may be eligible to apply for the Autodesk Technology Impact Program. Learn more: <a href="http://www.autodesk.com/sustainable-design/software-partnerships/nonprofits#findoutnow">http://www.autodesk.com/sustainable-design/software-partnerships/nonprofits#findoutnow</a>.
- (3) Generally "Educational Purposes" means (i) in the case of a Qualified Educational Institution, Faculty or Other Authorized Educational Licensees, purposes directly related to learning, teaching, training, research and development that are part of the instructional functions performed by a Qualified Educational Institution or Other Authorized Educational Licensee and (ii) in the case of Students, purposes related to learning, training, research or development. "Educational Purposes" does not include commercial, professional or any other for-profit purposes. Please review the <u>license agreement</u> for the product you are licensing for all terms and conditions.