

# Autodesk and Spatial Business Systems Strategic Alliance Frequently Asked Questions for Customers

## Table of Contents

- OVERVIEW ..... 1**
  - 1.1 WHAT IS CHANGING? ..... 2
  - 1.2 WHY IS AUTODESK MAKING THIS CHANGE? ..... 2
- LICENSING ..... 2**
  - 2.1 WILL THIS CHANGE AFFECT MY CURRENT SUBSCRIPTION? ..... 2
  - 2.2 FOR AUD PERPETUAL CUSTOMERS ON ACTIVE MAINTENANCE ..... 2
  - 2.3 FOR AUD SUBSCRIPTION CUSTOMERS ..... 3
  - 2.4 WHAT IS THE DIFFERENCE BETWEEN AUTODESK AUTOCAD UTILITY DESIGN (AUD) AND MAP 3D? ..... 3
  - 2.5 AM I REQUIRED TO DO ANYTHING TO RECEIVE THE GRANT OF MAP 3D? ..... 3
  - 2.6 CAN I RUN EACH PRODUCT AT THE SAME TIME? ..... 4
  - 2.7 HOW WILL ENTERPRISE PRIORITY CUSTOMERS BE SUPPORTED FOR THEIR SBS PRODUCTS VS. UNDERLYING AUTODESK PRODUCTS? ..... 4
  - 2.8 IF I HAVE A DIRECT PURCHASE AGREEMENT WITH AUTODESK, WILL THE SBS OFFERINGS BE AVAILABLE ON MY PRICE LIST AT MY PRICING DISCOUNT LEVEL? ..... 4
  - 2.9 IF I HAVE A CURRENT SUBSCRIPTION OR MAINTENANCE PLAN FOR AUD, WILL I RECEIVE ACCESS TO FUTURE OFFERINGS PROVIDED BY SBS? WILL THERE BE AN ADDITIONAL COST? ..... 4
  - 2.10 CAN I STILL PURCHASE THE CURRENT OR PREVIOUS VERSIONS OF AUD AND SUBSTATION DESIGN SOFTWARE FROM AUTODESK? ..... 4
  - 2.11 I USE AN OLDER VERSION OF AUD THAT IS NOT ON A MAINTENANCE PLAN, HOW WILL THIS CHANGE AFFECT ME? .. 4
  - 2.12 HOW WILL THIS CHANGE AFFECT THE INFRASTRUCTURE DESIGN SUITE (IDS) THAT I OWN? ..... 5
  - 2.11 WILL THIS CHANGE AFFECT THE AEC COLLECTION THAT I OWN? ..... 5
- ABOUT SBS ..... ERROR! BOOKMARK NOT DEFINED.**
  - KEY FACTS ABOUT SBS ..... **ERROR! BOOKMARK NOT DEFINED.**

## Overview

On October 12, 2016, Autodesk established a strategic alliance with Spatial Business Systems (SBS), a provider of software and services to the utilities, government and telecommunications industries.

As part of this agreement, SBS will be responsible for future development, support and licensing of a successor to the Autodesk® AutoCAD® Utility Design product.

### 1.1 What is changing?

On February 7, 2017, Autodesk will no longer be selling AutoCAD Utility Design (AUD). Spatial Business Systems (SBS), a software/service provider in the Utility, Telecommunications and Government industry will be responsible for future development, support and licensing of successor SBS-branded products based on the current AUD.

### 1.2 Why is Autodesk making this change?

- Partnering with innovative third-party developer like SBS who can quickly improve on our core solutions is a long-standing strategy that Autodesk uses to ensure our specialized industry solutions continue to meet market demands and that our customers can continue to have access to industry-leading solutions.
- This alliance will enable SBS to invest in ongoing enhancements to AUD and Substation Design—bringing new releases and more advanced utilities design solutions to market faster—while allowing Autodesk to focus on further developing underlying platform technologies.
- In addition, the alliance will enable Autodesk to focus on delivering an expanded range of BIM solutions for utilities, including infrastructure and building design, cloud-based project delivery and construction.

## Licensing

### 2.1 Will this change affect my current subscription?

Yes. This is a global change that affects the ability of all AUD customers to renew a subscription as Autodesk will no longer have this product available for sale.

### 2.2 For AUD Perpetual Customers on Active Maintenance

- If you have an active maintenance contract, you will continue to have the rights to the AUD 2017 product and will be supported for this and three versions prior of the product. This support will run through the duration of your maintenance contract date.
- In addition, Autodesk will deliver a one-time grant to a subscription to Autodesk® AutoCAD® Map 3D (Map 3D). This will ensure you can remain on

the right platform should you wish to engage with SBS in commercial agreements. The grant of Map 3D will occur on February 7, 2017 and will consist of a subscription to Map 3D at the same seat count and duration of your existing AUD license contract. All point AUD customers who have active maintenance plans as of February 7, 2017 will automatically be granted the Map 3D seat on this date. You will be able to access these additional products from their Autodesk Account at no additional cost.

### 2.3 For AUD Subscription Customers

- If you have a subscription contract for AUD, you will continue to have the rights to the AUD 2017 product and will be supported for this product until their subscription term is completed.
- In addition, Autodesk will deliver a one-time grant to a subscription to Map 3D. This will ensure you can remain on the right platform should you wish to engage with SBS in commercial agreements. The grant of Map 3D will occur on February 7, 2017 and will consist of a subscription to Map 3D at the same seat count and duration of your existing AUD license contract. All point AUD customers who have active maintenance plans as of February 7, 2017 will automatically be granted the Map 3D seat on this date. You will be able to access these additional products from their Autodesk Account at no additional cost.

### 2.4 What is the difference between Autodesk AutoCAD Utility Design (AUD) and Map 3D?

- AUD offers specific utility design needs and content for design that Map 3D does not include: infrastructure assets, powerline, transmission line, electrical, gas line, water
- Map 3D offer features that provide the design geospatial awareness and spatial coordinates.
- AUD is technology built on top of Map 3D

### 2.5 Am I required to do anything to receive the grant of Map 3D?

Yes. To receive the grant of the Map 3D product that will allow customers to run the SBS version of AUD, you must accept the grant. Subscribers and maintenance plan customers will receive an email communication from Autodesk with a notification that AUD will no longer be sold by Autodesk. This email will also notify you of the granting of Map 3D from [Autodesk Accounts](#) where you will see the new entitlements to Map 3D and be able to download the installer.

## 2.6 Can I run each product at the same time?

Yes. Each of the Products (AUD and Map 3D) are tied to a named user and that named user can run each product concurrently.

## 2.7 How will Enterprise Priority customers be supported for their SBS products vs. underlying Autodesk products?

SBS provides support for the SBS products. Autodesk will continue to provide support for the underlying Autodesk products.

## 2.8 If I have a direct purchase agreement with Autodesk, will the SBS offerings be available on my price list at my pricing discount level?

No. The SBS offerings will be available for purchase directly through SBS and will not be subject to Autodesk pricing discounts.

## 2.9 If I have a current subscription or maintenance plan for AUD, will I receive access to future offerings provided by SBS? Will there be an additional cost?

SBS intends to offer transition options for customers who have a current subscription to or maintenance plan for AUD and/or Substation Design. More information can be found on the [SBS FAQ page](#).

## 2.10 Can I still purchase the current or previous versions of AUD and Substation Design software from Autodesk?

Autodesk subscriptions to AUD (including single-user and multi-user subscriptions, as well as subscriptions to AEC Collections that include AUD and/or Token Flex and Multi-Flex agreements that provide access to AUD) will continue to be available through Autodesk until February 7, 2017. SBS expects to begin selling licenses and/or subscriptions to AUD (under a new SBS brand name) in February, 2017.

## 2.11 I use an older version of AUD that is not on a maintenance plan, how will this change affect me?

If you have a perpetual license to a previous version of AUD that is not on maintenance, you can continue to run that version of AUD in perpetuity. However, you will no longer be able to purchase a newer version of AUD as of January 31, 2017.

## 2.12 How will this change affect the Infrastructure Design Suite (IDS) that I own?

The current version of AUD that is in IDS will be available for you to use in perpetuity. You will be supported on this version for the term of your IDS license contract. When you renew your subscription or maintenance plan, there will be no updated AUD product in the license renewed. You will continue to have the Map 3D product in IDS and can use this functionality with the SBS offering for a full AUD functionality.

## 2.11 Will this change affect the AEC Collection that I own?

Yes. Upon renewal of your AEC Collection subscription, the AUD product will no longer be available for install. This change will occur when the next version of the AEC Collection becomes available in 2017. Until that time, the current version of AUD will continue to run and be supported by Autodesk.