



\$600k
potential savings a year

32 hrs/m
of router time saved

“Our end game? Full transparency across all of our sites.”

Emmett McFarlane

Regal Plastics is using Prodsmart to...

- Get rid of paper and spreadsheets;
- Track orders in real time;
- Boost efficiency and productivity;
- Reward employees based on performance;
- Improve processes;
- Streamline and simplify QA;
- Automate reporting and documentation;
- Understand best practice and share knowledge across all locations;
- Quote accurately – even for highly customized orders

For **Regal Plastics**, a manufacturer with complex operations across dozens of locations, transparency is incredibly hard to achieve. But it's their key to staying competitive. Regal Plastics, headquartered in Kansas City and with 18 locations throughout the Midwest and in the West Coast, **specializes in the distribution of plastics for all sorts of industrial and technical use cases**. With many orders touching several locations, each of which does different things, Regal Plastics needed a tool to help understand timings, simplify Quality Control and share best practice across all locations.

“Prodsmart is helping us gain a visibility of issues and root causes we never had before. And it's created a system of accountability where the workers themselves can figure out how to do things better.”

“We've improved communication, and made it a lot quicker. Most of our facilities aren't huge, but still, a lot of time used to be lost with people walking back and forth to get information.”